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LinkedIn

## EDUCATION

### Bachelor of Science in Business Administration (BS)

University of Wisconsin, United States (Madison, WI)

## SKILLS

- Excellent communication and negotiation skills fostered through extensive client interactions
- Proficient in real estate software and CRM systems, including Salesforce and Zillow Premier Agent
- Strong knowledge of local real estate laws, regulations, and market trends
- Proven track record in generating leads and closing sales deals
- Exceptional ability to build and maintain positive relationships with clients and industry professionals

## AWARDS

- Top Sales Agent, Titan Realty Group (2018)
- President's Club Award for Outstanding Performance in Real Estate Sales (2019)

# HARRY C. GAMEZ

## REAL ESTATE AGENT

## PROFESSIONAL SUMMARY

Dedicated and results-driven Real Estate Agent with over 5 years of experience in residential property sales. Committed to providing exceptional customer service and personalized assistance throughout the buying or selling process. Demonstrated expertise in market analysis, property valuation, contract negotiations, and marketing strategies. Possesses a deep understanding of the local real estate market dynamics coupled with excellent communication skills to effectively assist clients in achieving their real estate goals. Proven ability to build lasting relationships built on trust and transparency.

## EXPERIENCE

- November 2015 - Now

### Real Estate Agent

Titan Realty Group / United States (Janesville, WI)

- Successfully conducted sales transactions for residential properties in the Janesville area, achieving an average of 10% above market value.
- Built and maintained a robust network of clients through targeted marketing campaigns and referrals, resulting in a 15% increase in repeat business.
- Collaborated effectively with mortgage brokers, lawyers, and home inspectors to facilitate seamless transactions and ensure customer satisfaction.
- Conducted thorough market research to stay up-to-date with current real estate market trends, enabling accurate pricing and negotiation tactics.

## COURSES

- June 2019 / WI Realtors Association

### Real Estate License Certification Course

## INTERNSHIPS

- May 2015 - August 2015

### Real Estate Assistant Intern

Sun City Realtors / United States (Scottsdale, AZ)

- Provided support to a team of experienced real estate agents in all aspects of the property buying and selling process.
- Conducted market research and analysis to identify potential investment opportunities for clients.