



Contact info

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Kansas City, KS

Louise Mansfield

Fragrance Sales Associate

Education

- Associate of Arts in Retail Management** 2022 - Now
Kansas City Community College, Kansas City, KS

Skills

Customer Service Excellence	<div><div style="width: 100%;"></div></div>
Sales and Upselling Techniques	<div><div style="width: 100%;"></div></div>
Product Knowledge	<div><div style="width: 100%;"></div></div>
Inventory Management	<div><div style="width: 100%;"></div></div>
Merchandising	<div><div style="width: 100%;"></div></div>
Communication Skills	<div><div style="width: 100%;"></div></div>
Point of Sale (POS) Systems	<div><div style="width: 100%;"></div></div>

Awards

- Top Sales Associate, Q1 2023
- Employee of the Month, July 2022

Professional summary

Dedicated and enthusiastic Fragrance Sales Associate with over 3 years of experience at Bath and Body Works. Expertise in providing exceptional customer service, assisting with fragrance selection, and driving sales.

Experience

- Fragrance Sales Associate** September 2022 - Now
Bath and Body Works, Kansas City, KS
 - Assist customers in selecting fragrances and personal care products, providing personalized recommendations based on individual preferences.
 - Maintain comprehensive knowledge of all Bath and Body Works products, including new releases and seasonal items.
 - Handle customer transactions efficiently using the POS system, ensuring accuracy and speed.
- Sales Assistant** March 2021 - August 2022
Fragrance Boutique, Dallas, KS
 - Provided exceptional customer service by assisting clients with fragrance selections and offering product information.
 - Supported the store in achieving sales goals by recommending complementary products and special promotions.
 - Managed cash register operations and ensured accurate end-of-day reconciliations.