



David Wilson

Luxury Leasing Agent

CONTACT

(555) 321-7654

david.wilson@email.com

United States, Garden City, KS

EDUCATION

2004 - 2008

Bachelor of Arts in Business Administration

University of Kansas, United States, Lawrence, KS

Certified Residential Specialist (CRS)

In progress

Licensed Real Estate Agent, Kansas

License #345678 till 2026

PROFESSIONAL SUMMARY

Dynamic and results-oriented professional transitioning into luxury leasing with a proven background in high-end client service. Leveraging extensive experience in client relationship management and strategic marketing, including work with high-profile celebrities, to bring a meticulous, client-focused approach to luxury property leasing. Committed to enhancing property value and client satisfaction through innovative leasing strategies and personalized solutions.

EXPERIENCE

Client Relationship Manager 2016 - Now Prestige Solutions Inc., United States, Garden City, KS

- Develop and manage relationships with high-net-worth clients and celebrities, delivering tailored solutions and personalized service that increased client retention by 25%.
- Conduct market analysis and trend forecasting, providing strategic insights that improved service offerings and client engagement strategies.
- Awarded "Top Client Service Professional" in 2019 for excellence in client relations and project management.

Property Manager 2008 - 2016 Landmark Properties, United States, Garden City, KS

- Managed a diverse portfolio of residential properties, ensuring high occupancy rates and addressing tenant needs with exceptional service.
- Oversaw property maintenance and improvements, coordinating with contractors and vendors to enhance property appeal and value.
- Implemented leasing strategies that increased rental income by 15% and reduced vacancy rates through effective marketing and tenant outreach.

★ SKILLS

Luxury Market Analysis	★★★★★
High-Net-Worth Client Management	★★★★★
Celebrity Client Engagement	★★★★★
Strategic Leasing and Negotiations	★★★★★
Project Management	★★★★★
Strong Interpersonal Skills	★★★★★
Proficient in Salesforce and Real Estate CRM Software	★★★★★