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New York, NY

#### EDUCATION

Bachelor of Science in Marketing

New York University, NY 2015 - 2019

#### SKILLS

- Product Launch Strategy
- Market Research & Analysis
- Cross-Functional Collaboration
- Budget Management
- Brand Positioning
- Consumer Insights

## AWARDS

- "Best New Product Launch" at L'Oréal USA (2024)
- Recognized by senior management at Estée Lauder Companies for contributing to a 20% increase in online sales through targeted campaigns. (2021)

# VANESSA MOSES

# ASSOCIATE BRAND MANAGER

## PROFESSIONAL SUMMARY

Dynamic Associate Brand Manager with 5+ years of experience successfully launching products and conducting in-depth market analysis. Seeking to leverage analytical skills and creative strategy to drive brand growth at Unilever.

#### EXPERIENCE

January 2022 - Now

## **Associate Brand Manager**

L'Oréal USA / New York, NY

- Spearhead the launch of 3 new skincare product lines, resulting in a 15% increase in market share within the first year.
- Conduct comprehensive market research and competitive analysis, identifying key trends and consumer insights that informed the brand's strategic direction.
- Collaborate with cross-functional teams, including R&D, sales, and creative, to ensure cohesive brand messaging across all channels.
- June 2019 December 2021

## **Assistant Brand Manager**

Estée Lauder Companies / New York, NY

- Assisted in the development and execution of marketing plans for the Clinique brand, focusing on new product launches and promotional activities.
- Conducted SWOT analysis and presented findings to senior management, leading to strategic adjustments that improved brand positioning.
- Coordinated with external agencies on advertising campaigns, contributing to a 12% increase in brand awareness.

## COURSES

• 2023 / Association of International Product Marketing and Management

## **Certified Brand Manager (CBM)**

• 2022

# **Google Analytics Certification**