

 (555) 123-4567

 beatricebrooks@email.com

 Chicago, IL

EDUCATION

Bachelor of Business Administration

University of Illinois at Chicago, IL
Graduated: May 2013

Certified Retail Manager (CRM)

Retail Management Institute
Completed: August 2016

Lean Six Sigma Green Belt

American Society for Quality
Completed: March 2017

SKILLS

- Sales Strategy Development
- Team Leadership & Training
- Inventory Management
- Financial Analysis

BEATRICE BROOKS

RETAIL DISTRICT MANAGER

PROFESSIONAL SUMMARY

Dynamic and results-oriented Retail District Manager with over 11 years of experience in driving sales growth and enhancing customer satisfaction in fast-paced retail environments. Proven track record in team leadership and operational efficiency.

EXPERIENCE

- March 2018 - Now

District Manager

Target Corporation / Chicago, IL

- Oversee operations of 10 retail stores, achieving a 15% increase in overall sales within two years.
- Implement customer service training programs, resulting in a 20% improvement in satisfaction scores.
- Conduct regular performance reviews and provide coaching to over 100 employees, fostering a high-performance culture.

- June 2013 - February 2018

Store Manager

Walmart / Chicago, IL

- Managed day-to-day operations of a high-volume store with annual sales exceeding million.
- Led a team of 50 associates, achieving 95% employee retention through effective training and development programs.
- Developed and executed merchandising strategies that increased department sales by 30%.

PROFESSIONAL AFFILIATIONS

- January 2019 - Now / Member

National Retail Federation (NRF)

- June 2018 - / Active Member

Retail Leaders Association (RLA)