

MONICA WYNN

CEO

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United States, Orlando, FL

PROFESSIONAL SUMMARY

Visionary Technology CEO with over 14 years of experience in scaling innovative software solutions and leading digital transformation initiatives. Proven track record in driving exponential growth, building high-performing teams, and developing market-leading products in the SaaS and AI spaces.

EDUCATION

2007 - 2009

Master of Business Administration (MBA)

Stanford Graduate School of Business / United States, Palo Alto, CA

1999 - 2003

Bachelor of Science in Computer Science

University of Texas at Austin / United States

Publications & Speaking Engagements

- "The Future of Predictive Analytics in Finance," Keynote Speaker, AI World Summit, 2022
- "Scaling SaaS for Global Markets," Guest Speaker, TechCrunch Disrupt, 2021
- "Building Customer-Centric AI Solutions," Article in Tech Innovators Magazine, 2020

SKILLS

- Programming: Python, SQL, R Expert
- Tools: AWS, Azure, Google Cloud, JIRA, Tableau, HubSpot Expert
- Methodologies: Agile, Lean, Design Thinking Expert

EXPERIENCE

2017 - 2024

CEO

InnovAI Solutions, Inc. / United States, Orlando, FL

- Led company transformation from a startup to a mid-size enterprise, scaling from a team of 20 to over 200 employees, and growing revenue by 400% in five years.
- Directed a M Series B fundraising round, securing investments from top venture capital firms to support global expansion and product R&D.
- Established partnerships with Fortune 500 companies to integrate AI-driven solutions, increasing revenue streams by 60% within two years.

2013 - 2017

Vice President of Product & Strategy

CloudNet Technologies / United States, San Francisco, CA

- Managed cross-functional teams across engineering, product, and marketing, facilitating collaboration and alignment on strategic goals to accelerate go-to-market timelines.
- Directed M&A efforts, including due diligence and integration of two strategic acquisitions, expanding the company's technological capabilities and service offerings.
- Drove a customer-centric approach that increased user satisfaction scores by 40% and reduced support ticket resolution time by 25%.

2010 - 2013

Senior Product Manager

SyncSpace Corp / United States, Austin, TX

- Led end-to-end product management for SyncSpace's flagship data synchronization software.
- Collaborated with engineering and UX teams to implement user-driven design improvements, leading to a 45% boost in customer satisfaction scores.
- Developed pricing and feature bundling strategies that increased subscription renewal rates by 30%.