



# MELISSA CHESSON

## STRATEGIC CFO

### PROFESSIONAL SUMMARY

Dynamic and results-oriented Chief Financial Officer with over 15 years of experience in driving strategic financial initiatives and delivering exceptional growth in competitive markets. Proven expertise in aligning financial strategies with corporate goals, managing investor relations, and spearheading mergers and acquisitions.

### EXPERIENCE

- 2018 - Now

#### Chief Financial Officer

**InnovateTech Solutions** / San Francisco, CA

- Led financial strategy during a period of rapid growth, resulting in a 40% increase in annual revenue over three years.
- Develop and implement financial models that supported the company's expansion into new markets, including Europe and Asia.
- Collaborated with the CEO and executive team to drive a successful \$150 million acquisition of a strategic competitor, enhancing market share and product offerings.

- 2014 - 2018

#### Vice President of Finance

**GreenWave Energy** / Seattle, WA

- Played a pivotal role in the financial restructuring of the company, achieving \$10 million in cost savings through operational efficiencies and strategic sourcing.
- Implemented financial reporting systems that provided real-time data analysis, improving decision-making processes for senior management.
- Managed relationships with key investors, successfully raising \$50 million in Series C funding to support growth initiatives and product development.

- 2010 - 2013

#### Senior Financial Analyst

**TechForward Innovations** / Austin, TX

- Conducted comprehensive financial analysis to support strategic planning, identifying opportunities for revenue enhancement and cost reduction.
- Assisted in the preparation of financial forecasts and budgets, providing actionable insights that improved financial performance by 15%.
- Collaborated with cross-functional teams to optimize resource allocation, driving efficiency across the organization.

949-240-9263

melissachesson@gmail.com

San Francisco, CA

### EDUCATION

#### Master of Business Administration (MBA)

University of California, Berkeley, CA  
Graduated: May 2010

#### Bachelor of Science in Finance

University of Texas at Austin, TX  
Graduated: May 2007

### CERTIFICATIONS

- Certified Public Accountant (CPA)
- Chartered Financial Analyst (CFA)

### SKILLS

- Strategic Financial Planning
- Mergers and Acquisitions
- Risk Management and Compliance
- Investor Relations
- Financial Modeling and Analysis
- Team Leadership and Development
- Cross-Functional Collaboration
- Budgeting and Forecasting