

SALES REPRESENTATIVE

Joshua Bloom

PROFESSIONAL SUMMARY

Energetic and self-motivated entry-level sales representative with a passion for building customer relationships. Recent graduate with strong communication skills, eager to bring enthusiasm and fresh ideas to a dynamic sales team. Seeking to apply my problem-solving and customer service skills to contribute to the growth of your company.

EXPERIENCE

Customer Service Associate, Target, San Francisco, CA

2022 - 2023

- Provided friendly and helpful service, contributing to a 10% increase in repeat customer visits.
- Assisted with in-store promotions, boosting sales by 5% in assigned department.
- Actively listened to customer needs and provided product recommendations, improving satisfaction scores.
- Managed transactions and handled customer inquiries, ensuring a smooth and efficient checkout experience.

EDUCATION


Bachelor of Arts in Business Administration-
, University of California, Berkeley


Graduated: May 2024

COURSES

Salesforce Basics, January 2025

HubSpot Inbound Sales Certification, March 2024

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 San Francisco, CA

SKILLS

CRM software basics (Salesforce)

Lead generation

Cold calling

Sales presentations


Time management

Customer service

Active listening

Communication

AWARDS

 Top Performer Award at Target for exceeding monthly sales targets by 10% in Q4 2022.