



# Jessica Harris

Retail Buyer

## CONTACT

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United States, New York, NY

## EDUCATION

2010 - 2014

### Bachelor of Science in Business Administration

City University of New York, City College, United States

### Certified Professional in Supply Management

Institute for Supply Management (ISM), Certification Date: March 2021

### Advanced Retail Buying and Merchandising

Fashion Institute of Technology (FIT), Certification Date: December 2019

## PROFESSIONAL SUMMARY

Detail-oriented and results-driven Retail Buyer with experience in sourcing, analyzing trends, and negotiating with suppliers. Adept at managing product selection, inventory control, and maximizing profit margins through strategic purchasing decisions.

## EXPERIENCE

### Senior Retail Buyer

2021 - Now

#### Bloomingdale's, United States, New York, NY

- Lead product selection for women's fashion department, overseeing an annual budget of \$20 million.
- Analyze sales data and market trends to forecast demand, ensuring optimal product assortment.
- Negotiate pricing and terms with suppliers to secure the best possible cost, enhancing profitability.
- Oversee inventory management, ensuring stock levels are aligned with sales forecasts and reducing excess inventory.
- Build strong relationships with vendors to secure exclusive products and limited-time offers.

### Retail Buyer

2015 - 2021

#### Nordstrom, United States, New York, NY

- Managed buying for women's apparel, maintaining a balanced inventory across multiple store locations.
- Worked closely with suppliers to coordinate deliveries, ensuring timely arrival of products.
- Developed and maintained product pricing strategies, balancing profitability with competitive pricing.
- Conducted regular market analysis to stay ahead of consumer trends, ensuring the product selection remains fresh and appealing.

## SKILLS

Product selection and merchandising	★★★★★
Vendor negotiations and relationship management	★★★★★
Inventory management and demand forecasting	★★★★★
Strong analytical and data interpretation skills	★★★★★
Market trend analysis	★★★★★
Pricing strategy development	★★★★★