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# SOPHIA MARTINEZ

## Content Marketing Coordinator

(512) 456-7890



sophia.martinez@email.com



Austin, TX, United States

#### Education

#### **Bachelor of Arts in English**

University of Texas at Austin, Graduated: May 2017

#### **Content Marketing Certification**

HubSpot Academy, Certified: June 2024

#### Advanced SEO

Moz, Certified: September 2023

#### Skills

Content Strategy Development	****
SEO Optimization	****
Performance Analytics	****
Team Leadership	****
Copywriting and Editing	****

#### Awards

Pest Content Strategy Award (2022)

#### Professional summary

Strategic Content Marketing Coordinator with 8+ years of experience driving brand visibility through SEO, audience engagement, and performance analytics. Proven ability to lead content teams, manage multi-channel strategies, and deliver measurable results.

#### Experience

**BlueSky Digital** August 2021 - Now United States, Austin, TX

#### **Riverbend Agency**

June 2017 - July 2021 United States, Houston, TX

#### **Content Marketing Coordinator**

- Develop and execute content calendars, overseeing blogs, whitepapers, and case studies to enhance audience engagement.
- Lead a team of 5 writers and designers, ensuring quality and brand consistency across all deliverables.
- Optimize content for SEO, achieving a 35% increase in organic traffic in 2023.
- Collaborate with cross-functional teams to align content strategy with broader marketing goals.

#### **Content Specialist**

- Researched and created long-form content for clients across various industries, boosting customer retention rates by 25%.
- Monitored content performance using Google Analytics, refining strategies for higher ROI.
- Edited and proofread client deliverables to maintain quality standards.

#### Volunteer Work

Austin Homeless Outreach Program (2019–2021)

#### **Content Strategist**

• Developed content and social media strategies that increased engagement by 40%, raising awareness and donations for the organization.