



Corporate VP of Operations

John Davis

Professional summary

Strategic Corporate VP of Operations with experience optimizing business functions, increasing efficiency, and leading cross-functional teams in multinational organizations. Proven track record of driving operational excellence, cost reduction, and scalable growth strategies. Adept at implementing process improvements and fostering innovation to enhance profitability.

Experience

Corporate Vice President of Operations

2018 - Now

Beacon Global Enterprises / Chicago, IL

- Lead a company-wide operational overhaul, implementing lean management principles that increased efficiency by 22% and reduced costs by \$12M annually.
- Spearhead digital transformation initiatives by integrating AI-driven analytics, enhancing decision-making and improving forecasting accuracy by 35%.
- Manage multi-site operations across North America, standardizing processes that streamlined workflows and significantly improved productivity.
- Oversee a \$500M budget, aligning financial planning with corporate objectives to maximize profitability and shareholder value.
- Build and mentor a leadership team of 15+ executives, enhancing departmental collaboration and strengthening succession planning.

Director of Operations

2013 - 2018

Westfield Capital Holdings / New York, NY

- Implemented a lean management framework across multiple divisions, reducing operational waste by 30% and increasing production output.
- Directed cross-functional teams, introducing performance metrics that improved interdepartmental efficiency and transparency.
- Led vendor negotiations that secured cost reductions totaling \$20M over five years, strengthening supplier partnerships and improving contract terms.

Publications

- "Optimizing Corporate Operations for the Future" – Harvard Business Review, 2024
- "AI and Business Efficiency: The Next Evolution" – Forbes, 2023

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Education

MBA, Operations & Strategy

University of Chicago – Booth School of Business | Chicago, IL

Certifications

- Lean Six Sigma Black Belt, 2017
- Certified Supply Chain Professional (CSCP), 2019

Skills

Business process optimization and workflow improvement

Financial planning, cost control, and budget forecasting

Enterprise resource planning (ERP) implementation and management

KPI tracking, performance evaluation, and strategic reporting

Supply chain strategy and logistics oversight

Mergers, acquisitions, and post-merger integration

Contract negotiation and vendor relationship management