Luxury Real Estate Broker

Emily James

Professional summary

Dedicated Luxury Real Estate Broker with experience specializing in high-end properties in South Florida. Adept at delivering unparalleled client experiences and securing multi-million dollar sales in a competitive market. Looking to leverage my network, reputation, and market knowledge to expand my influence in the luxury real estate space.

Experience

Luxury Real Estate Broker

May 2014 - Now

Luxury Living Realty / Miami, FL

- Specialize in luxury estates, waterfront properties, and high-rise condos.
- · Successfully brokered over \$150M in residential sales.
- · Partner with architects, interior designers, and staging professionals.
- Provide clients with market analysis, investment potential, and property valuations.

Real Estate Associate

June 2010 - April 2014

Miami Luxury Properties /

- · Assisted senior brokers in selling luxury homes and condos.
- Conducted market research and assisted with pricing strategies.
- Developed relationships with real estate developers, architects, and investors.

Professional Affiliations

- Member, National Association of Realtors, since 2021
- Member, Institute for Luxury Home Marketing, since 2019

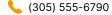
Community Involvement

- Event Coordinator, Miami Women in Real Estate Group (2018-Present)
- Volunteer, Miami Homeless Outreach Program (2016–Present)

Testimonials

"Emily James is a true professional in the luxury real estate market. She helped me sell my waterfront estate in record time." – **John Davis**, Real Estate Investor

"Working with Emily was a dream. She helped us find the perfect luxury condo in South Beach." – **Sarah and Mark Thompson**, High-Net-Worth Clients



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O United States, Miami, FL

Education

Bachelor of Science in Marketing

University of Miami Graduated: May 2010

Certifications

- Certified Luxury Home Marketing Specialist, 2021
- Real Estate Broker License, 2019
- Accredited Buyer's Representative, 2018

Skills

Luxury Property Sales

Client Relationship Management



High-Net-Worth Networking



Real Estate Investment Analysis



Negotiation & Closing Strategies



Property Staging & Design Coordination



Social Media Marketing (Instagram, Facebook, LinkedIn)



Exclusive Networking Events & High-End Client Engagement



Languages

German: Professional proficiency