

Emily James

Professional summary

Dedicated Luxury Real Estate Broker with experience specializing in high-end properties in South Florida. Adept at delivering unparalleled client experiences and securing multi-million dollar sales in a competitive market. Looking to leverage my network, reputation, and market knowledge to expand my influence in the luxury real estate space.

Experience

Luxury Real Estate Broker

May 2014 - Now
Luxury Living Realty / Miami, FL

- Specialize in luxury estates, waterfront properties, and high-rise condos.
- Successfully brokered over \$150M in residential sales.
- Partner with architects, interior designers, and staging professionals.
- Provide clients with market analysis, investment potential, and property valuations.

Real Estate Associate

June 2010 - April 2014
Miami Luxury Properties /

- Assisted senior brokers in selling luxury homes and condos.
- Conducted market research and assisted with pricing strategies.
- Developed relationships with real estate developers, architects, and investors.

Professional Affiliations

- **Member**, National Association of Realtors, since 2021
- **Member**, Institute for Luxury Home Marketing, since 2019




Community Involvement

- **Event Coordinator**, Miami Women in Real Estate Group (2018–Present)
- **Volunteer**, Miami Homeless Outreach Program (2016–Present)

Testimonials

"Emily James is a true professional in the luxury real estate market. She helped me sell my waterfront estate in record time." – **John Davis**, Real Estate Investor

"Working with Emily was a dream. She helped us find the perfect luxury condo in South Beach." – **Sarah and Mark Thompson**, High-Net-Worth Clients

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Education

Bachelor of Science in Marketing
University of Miami
Graduated: May 2010


Certifications

- **Certified Luxury Home Marketing Specialist**, 2021
- **Real Estate Broker License**, 2019
- **Accredited Buyer's Representative**, 2018

Skills

Luxury Property Sales	    
Client Relationship Management	    
High-Net-Worth Networking	    
Real Estate Investment Analysis	    
Negotiation & Closing Strategies	    
Property Staging & Design Coordination	    
Social Media Marketing (Instagram, Facebook, LinkedIn)	    
Exclusive Networking Events & High-End Client Engagement	    

Languages

 German: Professional proficiency