

Owner-Operator

Michael Thompson

Professional summary

Owner-operator with OTR trucking experience, specializing in safe and efficient long-haul deliveries. Strong background in business management, including client relations, fleet management, and financial planning. Proven ability to maintain a successful trucking business while ensuring high standards of service and safety.

Experience

Owner-Operator

January 2014 - Now

Thompson Transport / San Antonio, TX

- Operate a fleet of 3 trucks, delivering freight across the U.S. and Canada, specializing in hazardous materials and oversized loads.
- Manage all aspects of the business, including contracts, route planning, invoicing, and client relations, generating \$750K+ annually.
- Negotiate contracts with freight brokers and clients to ensure profitability and long-term relationships.
- Perform routine maintenance checks and repairs on fleet vehicles, reducing breakdowns and ensuring timely deliveries.
- Handle financial management, including budgeting, expense tracking, and tax filings, maintaining a 30% profit margin year over year.

Owner-Operator

March 2010 - December 2013

Landstar System / San Antonio, TX

- Managed transportation for high-priority freight, including medical supplies and industrial equipment, covering over 150,000 miles annually.
- Built a network of reliable subcontractors, expanding the business's ability to take on larger contracts and more diverse freight.
- Developed and maintained relationships with clients, consistently receiving 90%+ satisfaction ratings.
- Oversaw safety and compliance with DOT regulations, conducting regular driver safety meetings and vehicle inspections.

Additional Information

Charity Work

Founded "Trucks for Kids," a nonprofit that provides school supplies and support for children in underprivileged communities across Texas.

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San Antonio, TX

Education

Certifications

- Commercial Driver's License (CDL), Texas Department of Motor Vehicles | 2009
- HazMat Endorsement, Texas Department of Motor Vehicles | 2016
- Owner-Operator Business Management Certification, Trucking Academy | 2014

Skills

CDL Class A	
Route Planning & Logistics	
Client Relations & Negotiation	
Fleet Management	
Financial & Budget Management	
Freight Handling	
DOT Compliance	
Safety Protocols	
Business Development	

Awards

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Recognized as the "Top Owner-Operator" by Landstar System in 2012 for exceeding service and safety expectations.