




NADINE LANGSTON

Store Manager

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 United States, New York, NY

Professional summary

Results-driven luxury jewelry manager with years leading high-end retail locations. Proven ability to drive revenue through exceptional clienteling, team development, and luxury brand positioning.

Experience

Store Manager March 2018 - Now

Cartier, New York, NY

- Increase store sales by 25% in two years through upselling, loyalty programs, and VIP client events.
- Train 15+ sales associates on selling techniques for high-ticket luxury items.
- Reduce shrinkage by 40% by revamping inventory and security protocols.
- Manage \$5M+ in merchandise and oversaw quarterly audits.

Assistant Manager May 2015 - February 2018

Tiffany & Co., New York, NY

- Supported store operations, scheduling, and daily sales floor coverage.
- Recognized for delivering exceptional customer experiences and fostering long-term client relationships.

Education

Bachelor's Degree in Retail Management of Fashion Institute of Technology (FIT), NY, Graduated: May 2015

Certifications

- Certified Luxury Sales Professional – Luxury Institute, 2024
- CPR & First Aid (Retail Safety Compliance) – Red Cross, 2023

Skills

Luxury clienteling

Expert

High-ticket sales strategy

Expert

Inventory control & loss prevention

Expert

Team coaching and training

Expert

Store merchandising and visual design

Expert

Fluent in English and French

Expert