



RACHEL BENNETT

Sales Intern

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 United States, Charlotte, NC

Professional summary

Recent biology graduate and current intern at Pfizer with a passion for pharmacology and physician education. Seeks to leverage academic background, internship experience, and strong communication skills to build a successful career in pharmaceutical sales.

Education

B.S. in Biology of University of North Carolina at Chapel Hill

Graduated: May 2025 | GPA: 3.8 | Dean's List (4 semesters)

2022 - 2024

Campus Involvement, President – Pre-Pharma Society, UNC Chapel Hill

- Coordinated networking events with pharmaceutical reps and medical researchers.
- Led a team of 12 student officers and increased membership by 40%.

Certifications

- CNPR – Certified National Pharmaceutical Representative**, NAPSRx – February 2025
- HIPAA for Sales Professionals**, MedCompliance – March 2024

Experience

Sales Intern

January 2025 - Now

Pfizer Inc., Charlotte, NC

- Shadow regional sales managers on daily rounds to hospitals and private practices.
- Assist with CRM entry in Veeva and preparation of post-call summaries.
- Participate in product training sessions and compliance briefings.
- Conduct market research and analyze physician prescribing trends.

Skills

Relationship development with healthcare professionals

Expert

Veeva CRM and Salesforce

Expert

Pharmacology fundamentals

Expert

Product positioning and needs analysis

Expert

Data-driven outreach

Expert