

MICHAEL STANTON

Chief Executive Officer

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New York, NY

PROFESSIONAL SUMMARY

Visionary Chief Executive Officer with over 13 years leading growth-oriented companies in the technology and finance sectors. Proven expertise in driving strategic initiatives, building executive teams, and maximizing shareholder value through innovation and operational excellence.

EDUCATION

MBA

Harvard Business School | Boston, MA | 2010

BA

Economics, University of California, Berkeley | Berkeley, CA | 2004

Certifications

- Advanced Corporate Strategy | Wharton Executive Education | 2025
- Certified Executive Coach (CEC) | International Coaching Federation | 2017

SKILLS

- Corporate Strategy Expert
- Executive Leadership Expert
- Mergers & Acquisitions Expert
- Investor Relations Expert
- Market Expansion Expert
- Risk Management Expert
- Change Management Expert
- Cross-functional Team Leadership Expert
- Financial Forecasting Expert
- Competitive Analysis Expert
- Stakeholder Communication Expert
- Crisis Management Expert
- Organizational Development Expert
- Business Transformation Expert
- Global Market Penetration Expert

EXPERIENCE

2018 - Now

Chief Executive Officer

NovaTech Solutions / New York, NY

- Spearhead company growth from \$50M to \$250M in annual revenue by expanding into three new international markets within four years, including Europe and Asia, increasing global footprint and brand recognition.
- Direct successful acquisition of two startups, integrating cross-functional teams and technologies that expanded product offerings and boosted market share by 30%, significantly enhancing competitive advantage.
- Cultivate relationships with key investors and venture capitalists, securing \$80M in funding rounds to fuel research, development, and aggressive market entry strategies, resulting in sustained growth.
- Established a company-wide innovation program that improved operational efficiency by 25%, reduced costs, and increased employee retention through targeted leadership development and engagement initiatives.

2012 - 2018

Senior Vice President, Strategy & Operations

Horizon Financial Group / New York, NY

- Led strategic planning efforts resulting in 40% revenue growth and market share expansion over five years by identifying new business opportunities and optimizing resource allocation.
- Managed a \$500M budget and coordinated cross-departmental initiatives to streamline business processes and reduce operational costs by 15% while maintaining high service standards.
- Directed the turnaround of underperforming business units, implementing strategic restructuring and performance management tactics that increased profitability within 18 months.
- Negotiated key partnerships and vendor contracts that aligned with company goals and enhanced service delivery capabilities, contributing to customer satisfaction improvements.

PROFESSIONAL AFFILIATIONS

- Member, Young Presidents' Organization (YPO)
- Board Member, Tech Innovators Alliance