

Jordan Keller

Pharmaceutical Sales Representative

CONTACT

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Chicago, IL

EDUCATION

Bachelor of Science in Biology

University of Illinois at Chicago |
Chicago, IL | Graduated: 2025

- Relevant Courses: Human Anatomy, Medical Terminology, Sales Strategies

Certifications

- Pharmaceutical Sales Training – NAPSRx | 2025
- HIPAA Compliance Certification | 2024

Volunteer

Community Blood Drives (Health education presenter)

LANGUAGES

- Fluent in English and conversational Spanish

PROFESSIONAL SUMMARY

Motivated life sciences graduate with a strong foundation in biology and communication, eager to launch a career in pharmaceutical sales. Known for persuasive presentation skills, sharp data analysis, and a client-first attitude. Committed to building relationships and contributing to effective product promotion across healthcare markets.

EXPERIENCE

Retail Associate

2024 - 2025

CVS Health, Chicago, IL

- Supported daily pharmacy operations including inventory management, customer service, and insurance coordination, gaining hands-on exposure to pharmaceutical environments.
- Delivered excellent service and product recommendations, increasing customer satisfaction scores by 17%.
- Collaborated with pharmacists to educate customers about over-the-counter medications and general wellness advice.
- Participated in promotional events for health products, developing skills in client engagement and marketing execution.

Undergraduate Research Assistant

2024 - 2024

University of Illinois, Chicago, IL

- Contributed to a biopharmaceutical study on anti-inflammatory compounds, handling data collection, lab organization, and basic chemical analysis.
- Drafted summary reports and presented findings to faculty panels, building confidence in medical communication.
- Worked cross-functionally with research teams, demonstrating adaptability and a scientific mindset.
- Managed data accuracy and quality controls, preparing results for academic publication.

SKILLS

Product knowledge	★★★★★
CRM software (Salesforce, Zoho)	★★★★★
Territory mapping	★★★★★
Lead generation	★★★★★
B2B communication	★★★★★
Time management	★★★★★